



SEKOYA

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COVIVIO

CSTB
le Centre national de la construction

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 **legrand**

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Luminaires Industriels et Tertiaires

REXEL
FRANCE

 **SMABTP**
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L'UNION SOCIALE POUR L'HABITAT

VICAT

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Press release

The Sekoya industrial club welcomes a new partner and announces the winners of its fourth call for innovative and low-carbon solutions

On Wednesday, 22 June, the Eiffage group and Impulse Partners met with their partners CEEBIOS, Covivio, the CSTB, Gerflor, Legrand, Lited, Rexel, l'Union Sociale pour l'Habitat and Vicat to welcome a new member to the industrial club and to select the winners of their fourth call for solutions on the Sekoya platform.

SMA BTP, the leading insurer for construction and property professionals, has joined the Sekoya initiative, which offers the opportunity to engage the insurance community in a proactive approach to the challenges of climate change. On this occasion, SMA BTP emphasised its primary role of prevention and its responsibility to promote the mutualisation of risks.

Created in 2019, the Sekoya platform's aim is to identify low-carbon solutions and to support their inventors in developing these for macro-scale implementation, enabling them to integrate with future calls for tenders. These innovations contribute to shared sustainable development because they are available to all stakeholders in the sector.

Across the three previous editions, startups, SMEs and MSBs have submitted almost 200 innovative solutions to Sekoya. Of these, 14 companies were named as winners and some twenty collaborations initiated with the club's partners, from the feasibility study through to associating solutions with responses to calls for tenders or with projects.

For example, the startup Circouleur, winner of the first competition, which manufactures and sells professional acrylic paints made with over 70% recycled materials, was involved in the Hypérior tower project in Bordeaux, and more recently, provided all the paint for a 127-home construction scheme in La Rochelle. Similarly, SAS Minimum, winner of the second call for solutions, is currently developing a new range of recycled switches with Legrand.



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For this fourth edition, SEKOYA decided to boost the number of applications by suggesting the following themes:

- Soil, biodiversity and landscapes
- Water table protection
- Vertical construction of buildings and structures
- Adapting to extreme weather events
- Fragility of foundations and engineering structures
- Methods and tools to improve knowledge of a space

Within a few months, 64 solutions were submitted on the Sekoya platform: 45 from startups and 19 from SMEs. Seven were preselected to compete in the final and were introduced to the industrial club's panel on Wednesday, 22 June.

The winners are:

F-REG

F-Reg has developed a method to store rainwater in the drainage system to reduce flooding and runoff onto roads.

UPFACTOR

UpFactor Géoservices is an application that recreates the layout of existing buildings in 3D. This information is combined with regulatory data from urban planning programmes and architectural templates to determine the potential for vertical construction in a single click.

The jury's favorites are:

FAISEURS DE TERRES

The aim of this project is to harness the circular economy and access to employment programmes to produce soil and roofing substrates from local waste (excavated earth, deconstruction materials, compost) rather than depleting topsoil in agricultural areas.

TERRA INNOVA

Terra Innova recovers excavated earth from construction sites for agricultural and environmental purposes. The recovered earth can be used to replenish fertile soil for local farmers, redevelop land and create resilient landscapes.

The other preselected startups in attendance were:

AQUALITY

Aquality provides recovery of non-conventional water at building level. This startup develops rainwater recovery and grey water recycling systems for use in toilets, floor cleaning and irrigation.

BIOMEDE

Biomedé promotes phytoremediation, the decontamination of soil using plants, by offering a service to support the application of this method to soil moderately contaminated with heavy metals in an urban environment.

TERGYS

Tergys combines a biowaste micro-methanisation solution with decentralised wastewater treatment for local non-potable uses. This energy self-sufficient containerised system facilitates biogas production.



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About Eiffage

Eiffage is one of Europe's leading construction and concessions companies. The Group's activities are organised around the following business lines: construction, real estate and urban development, civil engineering, metal, roads, energy and concessions. Thanks to the experience of more than 73,500 employees, Eiffage generated revenue of €18.7 billion in 2021, of which 27% was outside France.

About Impulse Partners

Specialised in accelerating innovation in the construction, infrastructure, real estate and energy sectors, Impulse Partners develops ecosystems that connect startups and innovative solutions with major corporations, local authorities and specialist investors. Our teams identify the most innovative and promising startups and connect them with industry leaders to accelerate their growth and implementation of their innovations.